

Keeping Our Promises

1st Quarter 2013

In Genworth's long history, our insurance companies have helped millions of policyholders achieve financial security through our life and long term care insurance and annuity products. In the first quarter of 2013, Genworth's U.S. life insurance companies paid more than \$779 million in insurance benefits to our life, long term care, and annuity policyholders and beneficiaries.

The promises represented by our insurance policies and contract guarantees are unwavering. We prudently manage our investment portfolio, and our policyholders are further protected by regulations that help ensure that we have the necessary liquidity and reserves set aside to back up every policy and contract. Our companies ended the first quarter of 2013 with more than three and a half times the required regulatory action capital level on a consolidated basis. We will continue to manage risks to protect our customers and our businesses today and tomorrow.

Genworth Life and Annuity Insurance Company, Richmond, VA
 Genworth Life Insurance Company, Richmond, VA
 Genworth Life Insurance Company of New York, New York, NY

48563P 05/01/13

Focusing on Our Strengths

Our heritage goes back to 1871, when The Life Insurance Company of Virginia wrote its first policy. For more than 140 years, we have built an extensive family of strong, well-respected insurance companies and distribution partnerships across the globe.

- #1** in Individual Long Term Care Insurance Sales¹
- #1** in Individual Long Term Care Insurance Claims Paid²
- #1** in Individual Long Term Care Insurance Total Policyholders³
- #2** in Life Insurance Policies Sold in the Brokerage Channel⁴

¹ LIMRA 2012 Individual Long Term Care Report.

² NAIC 2011 Long Term Care Insurance Experience Report.

³ LIMRA 2012 Individual Long Term Care Report, Based on Genworth companies' share of in-force lives.

⁴ LIMRA 2012 Individual Life Insurance Sales in the U.S.

Insurance and annuity products:
Are not deposits.
May decrease in value.
Are not guaranteed by a bank or its affiliates.
Are not insured by the FDIC or any other federal government agency.

Ratings

All of Genworth's U.S. life insurance companies' ratings are in the "Good" to "Excellent" ratings categories. What's more, Genworth Life and Annuity Insurance Company is one of only 14 life insurance companies that have maintained an "A" (Excellent, the 3rd highest out of 15 ratings) or higher rating from A.M. Best for 75 years or more.⁶ These ratings represent the opinion of the rating agency and are not a warranty of the issuing insurance company's ability to meet its contractual obligations. These ratings do not apply to the safety or performance of the underlying portfolios of variable products, which will fluctuate and could lose value. Ratings are current as of March 31, 2013.

For complete information and our current ratings, visit genworth.com/investors.

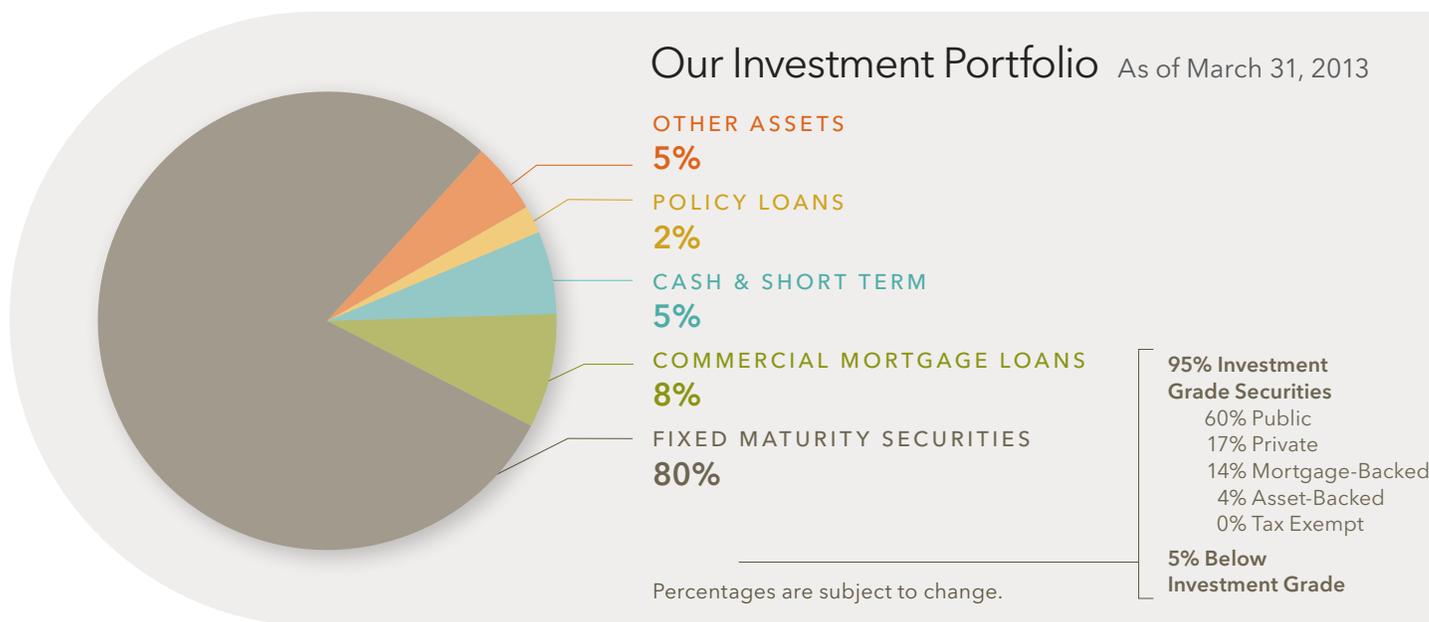
About Genworth Financial

Genworth Financial, Inc. is a publicly traded company with a presence in more than 25 countries around the world. We are a component of the Standard & Poor's 500® Index of Leading U.S. Companies and are ranked in the Fortune 500®.

Our Diversified Investment Strategy

Our insurance companies maintain high-quality investment portfolios with strong risk management. We actively manage our consolidated investment portfolio and adjust our asset allocation as appropriate. We monitor liquidity and capital on a daily basis, and we act nimbly to respond to changing market conditions. Our investment professionals bring a wealth of knowledge and expertise as well as proven industry experience in managing portfolios through multiple business cycles. As of March 31, 2013, we managed a consolidated cash and investment portfolio of \$76.5 billion with approximately 81 percent invested in high-quality fixed maturity securities and cash, cash equivalent, and short-term maturities.

⁶ Best's Review – May 2012. This rating represents the opinion of A.M. Best of the insurers' financial strength and ability to meet ongoing obligations to policyholders.



Genworth Life and Annuity Insurance Company and Genworth Life Insurance Company are admitted in and conduct business in all states except New York. Only Genworth Life Insurance Company of New York is admitted in and conducts business in New York.

All policy, contract, or rider guarantees, are backed by the claims-paying ability of the issuing insurance company. They are not backed by the insurance agency from which the insurance product is purchased or any affiliates of that agency, including without limitation its affiliate broker/dealer, and none of these entities makes any representations or guarantees regarding the claims-paying ability of Genworth Life Insurance Company, Genworth Life and Annuity Insurance Company or Genworth Life Insurance Company of New York.

Genworth, Genworth Financial and the Genworth logo are registered service marks of Genworth Financial, Inc.

©2012-2013 Genworth Financial, Inc. All rights reserved.