

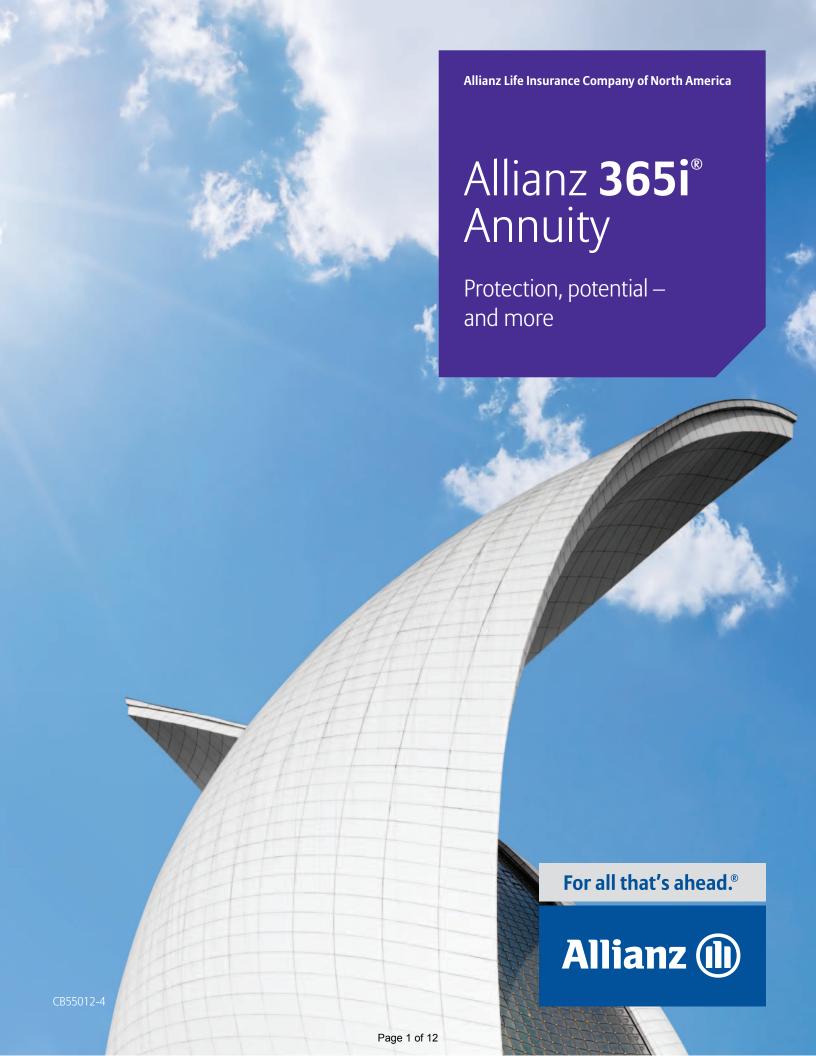
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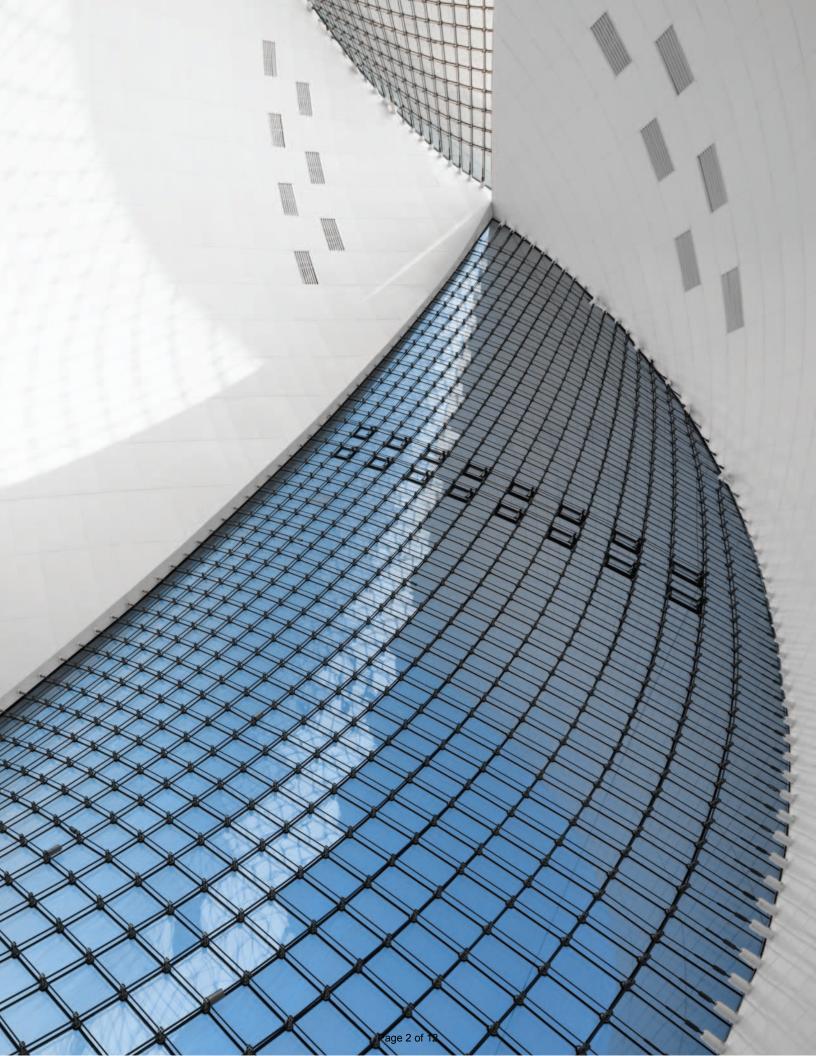
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## Allianz 365i® Annuity

A solid retirement plan considers both phases of retirement: **accumulation** – when you're saving for retirement – and **distribution**, when you start receiving retirement income. A fixed index annuity can help you prepare for both.

Buying an annuity is one way to build your retirement assets. Annuities offer principal protection and potential interest to help you accumulate money for your retirement. The money in your annuity can grow tax-deferred, which may help your savings accumulate faster.<sup>1</sup>

Annuities also offer valuable guarantees and death benefit protection. If you surrender your contract, you'll receive at least a guaranteed minimum value. And because annuities are insurance products, they can give you the reassurance of knowing that your beneficiaries will get a death benefit if you pass away before you start receiving annuity payments.

Finally, annuities give you several income options once you're ready: You can receive income as a single payment, as regular payments over a specific period of time, or even as income for life.

These are just a few of the reasons why many people rely on annuities to help them achieve their long-term financial goals.

## Fixed index annuities offer additional benefits.

In addition to the benefits we've just discussed, a fixed index annuity has the potential to earn interest based on changes in an external index. This is different from traditional fixed annuities, which credit interest calculated at a fixed rate set in the contract.

Because the chosen index varies daily and is not predictable, the interest you earn through a fixed index annuity could be more or less than the interest from a traditional fixed annuity. Many fixed index annuities also let you allocate premium to a traditional fixed interest option, where interest is credited at a fixed rate.

Regardless of whether you choose fixed interest, indexed interest, or a combination of both, an annuity's benefits can make it a valuable part of your overall retirement strategy.

Annuities have ways to help you achieve several long-term FINANCIAL **GOALS.** 

Please note that Allianz Life Insurance Company of North America (Allianz), its affiliated companies, and their representatives and employees do not give legal or tax advice. You are encouraged to consult your tax advisor or attorney.

<sup>&</sup>lt;sup>1</sup> Distributions from your annuity may be subject to a surrender charge. Distributions are also subject to ordinary income tax and, if taken before age 59½, a 10% federal additional tax may apply.

# Allianz 365i offers several benefits and features that can make it a valuable part of your overall retirement strategy.

#### With Allianz 365i, you get:

- The potential for indexed interest based on changes in a market index
- A bonus¹ on any money you place in your annuity in the first three contract years
- Access to your full contract value, including your bonus, after 10 years<sup>1</sup>
- Free withdrawals of up to 10% of your paid premium
- Flexible income options, including lifetime income

Any amounts taken from your contract may be subject to ordinary income taxes and, if taken prior to age 59½, a 10% federal additional tax may apply.

Guarantees are backed by the financial strength and claims-paying ability of Allianz Life Insurance Company of North America.

<sup>&</sup>lt;sup>1</sup> The bonus is subject to a 10-year vesting schedule. 10% of the bonus will become vested on each contract anniversary until the beginning of the 11<sup>th</sup> contract year, when 100% will be vested. If you surrender your contract before the 11<sup>th</sup> contract year, you will lose the unvested bonus. Bonus annuities may include higher surrender charges, longer surrender charge periods, lower caps, higher spreads, or other restrictions that are not included in similar annuities that don't offer a premium bonus feature. During the first 10 contract years, we will apply a surrender charge and unvested bonus reduction if you partially or fully surrender your contract. The same would apply if you begin annuitization, which means receiving regular annuity payments over a specified period of time, prior to the sixth contract year (or for fewer than 10 years). These charges may result in a loss of bonus, indexed interest and fixed interest, and a partial loss of principal (your premium).

## About the premium bonus

Allianz 365i® Annuity gives you a premium bonus on any money you place in your annuity within the first three contract years. You have the flexibility of making additional premium payments until the earlier of:

- The third contract anniversary
- The date annuity payments begin

We credit additional premium payments – and any associated bonuses – made during a contract year to your contract's interim interest allocation until the following contract anniversary. At that time, additional premium applied to your accumulation value will be allocated based on your index and fixed interest allocations.

The bonus is vested at a rate of 10% on each contract anniversary, and becomes fully vested at the beginning of the 11<sup>th</sup> contract year, when 100% will be vested. Ask your financial professional for the current bonus rate.

Although external indexes may affect your contract values, a market downturn cannot reduce your credited interest or principal. **The contract does not directly participate in any stock, bond, or investments.** You are not buying any bonds, shares of stocks, or shares of an index. The market index value does not include the dividends paid on the stocks underlying a stock index. These stock dividends are also not reflected in the interest credited to your contract.

## Your interest options

As a fixed index annuity, Allianz 365i gives you the potential to earn **indexed interest** based on changes in an external index. You can choose from the S&P 500® Index, the Nasdaq-100® Index, the Russell 2000® Index, the Barclays US Dynamic Balance Index II, or a blended index that is comprised of the Dow Jones Industrial Average (35%), Barclays US Aggregate Bond Index (35%), EURO STOXX 50® Index (20%), and Russell 2000 Index (10%).

If you prefer, Allianz 365i lets you receive **fixed interest** instead. Allianz calculates and credits fixed interest daily, based on the rate we establish at the beginning of each contract year. We can raise or lower the current credited rate annually, but it will never be less than 0.10% per year.

You can also choose to receive a combination of fixed and indexed interest, or mix and match your interest allocations in increments of 1% or more.

But regardless of how you choose to receive interest, the money in your annuity is never at risk due to market index volatility. That's because, although external indexes may affect your contract values, the contract does not directly participate in any stock or other investments.

Once we credit any indexed interest, fixed interest, or bonus to your annuity's values, it can never be lost due to market index volatility. Your premium, credited interest, and bonus are never subject to market index loss. (However, if you surrender your contract before your 10<sup>th</sup> contract anniversary, we will apply a surrender charge and you will also lose the portion of the bonus that is not vested.)

CHOOSE BETWEEN indexed interest, fixed interest, or both

The money in your annuity is **NEVER** AT RISK due to market index volatility.

With the purchase of any additional-cost riders, the contract's values will be reduced by the cost of the rider. This may result in a loss of principal and interest in any year in which the contract does not earn interest or earns interest in an amount less than the rider charge.

### A choice of crediting methods

Crediting methods determine how much interest your annuity earns, based on the changes in an external index. Allianz 365i gives you a choice of three crediting methods.

This is a general discussion of how crediting methods work.

#### Monthly sum crediting

For this crediting method, on the last business day before your contract anniversary each month (as well as the business day before your contract is issued), we'll compare the index value to the prior month's value. We'll divide this monthly change by the prior month's value to get the monthly percent of change.

Positive monthly changes are subject to a monthly cap, or maximum; however, negative changes are not limited by the cap. We can raise or lower the cap each year, but it will never be less than 0.50%. At the end of the contract year, we'll add up these monthly increases and decreases to calculate your indexed interest rate. If the sum is negative, you'll receive zero indexed interest for that year.

#### Annual point-to-point crediting

For this crediting method, we will compare the index value on the last business day before the start of the contract year to the index value on the last business day at the end of the contract year. We'll then divide this difference by the index value on the last business day before the start of the contract year to determine the annual change.

For annual point-to-point crediting with a cap, if the annual change is less than your annuity's annual cap, the indexed interest rate will equal the annual change.

If the annual change is equal to or exceeds your annuity's annual cap, the indexed interest rate will be the annual cap percentage. If the percent of change is negative, the indexed interest rate for that year will be 0%.

If you have chosen annual point-to-point crediting with a spread, we subtract your contract's annual spread from the annual change to determine your indexed interest rate for that year. If the final result is negative, the indexed interest rate for that year will be 0%.

We may raise or lower the cap or spread annually, but the annual cap will never be less than 0.25% and the annual spread will never be more than 12%.

#### Monthly average crediting

For this crediting method, we'll capture the index value on the last business day before your contract's monthly anniversary (monthiversary), including the last business day before your contract is issued. At the end of your contract year, we'll add those index values together and then divide them by 12 to determine the average. We'll then subtract the starting index value from the average and divide it by the starting index value to determine the percentage of change. There is no cap on the amount of indexed interest growth possible with this crediting method. However, there is an annual spread that is deducted from the percent change. We may raise or lower the spread annually, but it will never be greater than 12%. If the result is positive, your contract will be credited with indexed interest. If the result is negative, the indexed interest rate for that year will be zero – but your contract's value will be protected.

which crediting
method MAKES
SENSE FOR
YOUR GOALS?
Talk to your financial
professional.



#### Participation rate

For each of these three crediting methods, your contract has a 100% participation rate. What this means is that we use the entire percentage of index change when we calculate the indexed interest rate. Please keep in mind that your indexed interest rate generally will not equal 100% of any increase in the index, since a cap or spread may limit the amount of indexed interest you receive.

#### Change your mind? No problem.

Shortly after your contract anniversary each year, we'll notify you that you can change your allocations and crediting method. If we receive your change in writing within 21 days after your contract anniversary, it will go into effect during that contract year. But if we receive your crediting method change more than 21 days after your contract anniversary, it won't take effect until the following contract year.

## Accessing your contract's value

If you need cash, Allianz 365i gives you several options for accessing your contract's value.

#### Free withdrawals

Each contract year you can take up to 10% of your contract's paid premium in one or more withdrawals, free of surrender charges and penalties. We will not apply a surrender charge or reduce your unvested bonus as long as you withdraw the money after the contract anniversary following your most recent premium payment.

TAKE OUT UP TO 10% of your paid premiums as free withdrawals.

If you fully surrender your contract or add premium within the same contract year of a free withdrawal, we will retroactively recalculate the free withdrawal as if it were a partial surrender. Partial surrenders incur surrender charges and a loss of unvested bonus that is proportionate to the amount of cash surrender value you take. This may result in the loss of all or part of your bonus and interest you have earned, and a partial loss of principal.

A free withdrawal is eligible to receive indexed interest at the end of the contract year. We base the amount of indexed interest on the applicable indexed interest rate and the length of time during that contract year that the free withdrawal amount remained in the contract. Free withdrawals and partial surrenders will decrease the value of your contract and its death benefit.

#### Taking a lump-sum payout

You can receive your annuity's full accumulation value at any time after 10 contract years. If you take out all of your contract's value before the 10<sup>th</sup> contract anniversary you will receive the cash surrender value – which is equal to the accumulation value, minus any unvested bonus, and minus any surrender charges. Partial surrenders incur surrender charges, and you will lose any unvested bonus in an amount that is proportional to the cash surrender you take.

#### **Annuitization**

You can choose to receive annuity payments ("annuitization") based on your choice of several annuity options. If after five contract years, you select a traditional annuitization option lasting at least 10 years, your annuity payments will be based on your accumulation value. These annuity options can have certain tax advantages.

Keep in mind that purchasing an annuity within a retirement plan that provides tax deferral under sections of the Internal Revenue Code results in no additional tax benefit. An annuity should be used to fund a qualified plan based upon the annuity's features other than tax deferral. Please consider all annuity features, risks, limitations, and costs before purchasing an annuity within a tax-qualified retirement plan.



#### Death benefit

Allianz 365i® Annuity provides a death benefit payable to your named beneficiary. Regardless of whether your beneficiary selects to receive the death benefit as a lump-sum payment, or as annuity income payments, they will receive the greater of the contract's accumulation value or guaranteed minimum value. This applies only to contracts that have not yet been annuitized. The death benefit, paid to a properly designated beneficiary (other than the estate), will pass without the costs and delays of probate.

## Your death benefit can receive an enhancement.

Your beneficiary can receive a death benefit enhancement amount in addition to their accumulation value as a death benefit. The death benefit enhancement amount is equal to 25% of all fixed and indexed interest credited throughout the life of your Allianz 365i contract.

The death benefit enhancement amount is not available if you fully surrender your Allianz 365i contract, if you annuitize, reach 100 years of age, or if the guaranteed minimum value is paid as the death benefit.

The death benefit enhancement amount will be decreased by any penalty-free partial surrender or partial surrender with a penalty. This decrease will be proportional to the decrease in the accumulation value.

### Why consider the Allianz 365i Annuity?

Allianz 365i may be a good addition to your overall retirement portfolio if you want a premium bonus, the potential for indexed interest, and don't plan to receive retirement income right away.

#### Allianz 365i Annuity offers you:

- The potential for indexed interest based on changes in a market index
- A bonus on any money you place in your annuity in the first three contract years
- Access to your full contract value, including your bonus, after 10 years
- Free withdrawals of up to 10% of your paid premium
- Flexible income options, including lifetime income

Ask your financial professional whether Allianz **365i** Annuity may be a good fit for your overall **retirement strategy**.

<sup>•</sup> Not FDIC insured • May lose value • No bank or credit union guarantee • Not a deposit

<sup>•</sup> Not insured by any federal government agency or NCUA/NCUSIF

The Barclays US Dynamic Balance Index II is comprised of the Barclays US Aggregate RBI® Series 1 Index and the S&P 500® Index and shifts weighting daily, up to 3%, between them based on realized market volatility. The Barclays US Aggregate RBI® Series 1 Index is comprised of a portfolio of derivative instruments plus cash that are designed to track the Barclays US Aggregate Bond Index. The Barclays US Aggregate Bond Index is comprised of Barclays US investment-grade, fixed-rate bond market securities, including government agency, corporate, and mortgagebacked securities. Barclays Risk Analytics and Index Solutions Limited and its affiliates ("Barclays") is not the issuer or producer of any Allianz products and Barclays has no responsibilities, obligations or duties to investors in respect of the Barclays US Aggregate Bond Index, the Barclays US Aggregate RBI® Series 1 Index or the Barclays US Dynamic Balance Index II. The Barclays US Aggregate Bond Index, the Barclays US Aggregate RBI® Series 1 and the Barclays US Dynamic Balance Index II are trademarks owned by Barclays, and the Barclays US Aggregate Bond Index and the Barclays US Dynamic Balance Index II are licensed for use by Allianz Life Insurance Company of North America as the Issuer of the Allianz product. While Allianz may for itself execute transaction(s) with Barclays in or relating to the Barclays US Aggregate Bond Index, the Barclays US Aggregate RBI® Series 1 Index or the Barclays US Dynamic Balance Index II with Allianz products, investors acquire Allianz products from Allianz Life Insurance Company of North America and investors neither acquire any interest in the Barclays US Aggregate Bond Index, the Barclays US Aggregate RBI® Series 1 Index or the Barclays US Dynamic Balance Index II nor enter into any relationship of any kind whatsoever with Barclays upon making an investment in any Allianz product. The Allianz products are not sponsored, endorsed, sold or promoted by Barclays and Barclays makes no representation regarding the advisability of any Allianz product or use of the Barclays US Aggregate Bond Index, the Barclays US Aggregate RBI® Series 1 Index or the Barclays US Dynamic Balance Index II or any data included therein. Barclays shall not be liable in any way to the Issuer, investors or to other third parties in respect of the use or accuracy of the Barclays US Aggregate Bond Index, the Barclays US Aggregate RBI® Series 1 Index or the Barclays US Dynamic Balance Index II or any data included therein.

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True to our strength as an important part of a leading global financial organization.

True to our passion for making wise investment decisions. And true to the people we serve, each and every day.

Through a line of innovative products and a network of trusted financial professionals, and with over 2.6 million contracts issued, Allianz helps people as they seek to achieve their financial and retirement goals. Founded in 1896, Allianz is proud to play a vital role in the success of our global parent, Allianz SE, one of the world's largest financial services companies.

While we pride ourselves on our financial strength, we're made of much more than our balance sheet. We believe in making a difference with our clients by being true to our commitments and keeping our promises. People rely on Allianz today and count on us for tomorrow – when they need us most.

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C52575 (R-4/2015)